# CONSULTATIVE MANUFACTURER?

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CHEMICALS Strong Acids Caustics Solvents

PHYSICAL HBUSE Heavy Traffic Impact Abrasion

SLIP And Fall

15755

## PROTECTION

THERMAL SHOCK Wash-downs Spills Ovens

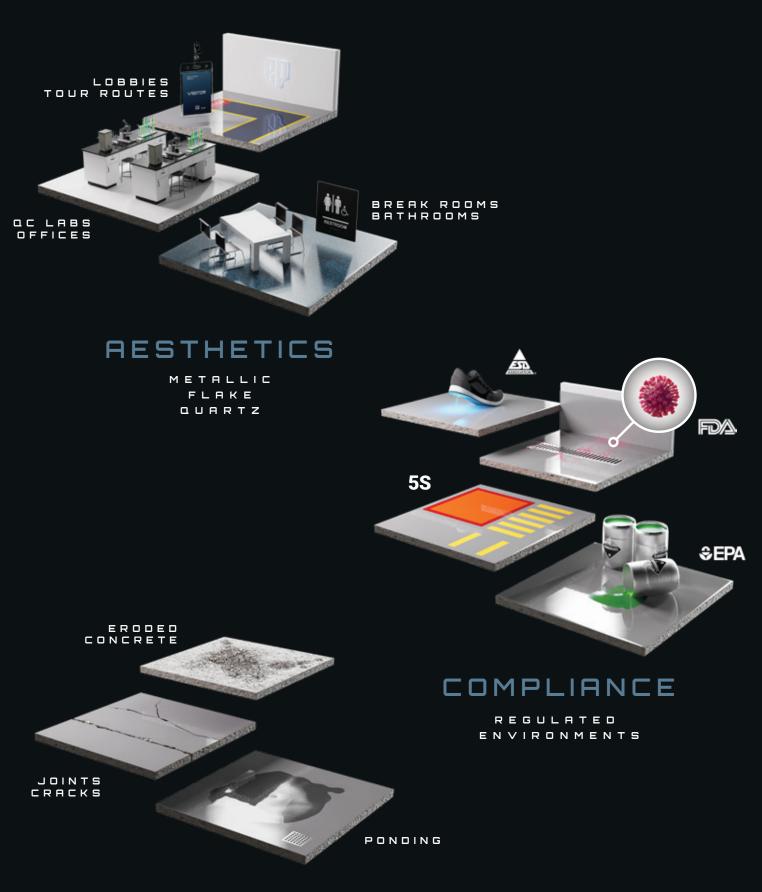
> FLOORS WALLS TANKS

IGNITION CONTROL

> FLOOR HAZARDS

### SAFETY

TEXTURE PATCHWORK STATIC



### RESTORATION

DETERIORATED FLOORS TRENCHES JOINTS



Research, design, and execute projects with PIP's Consultative platform. PIP manufactures polymers to cover floors, walls and tanks and provides a consultative model to assist with projects.



### THIS IS WHAT

## MAKES US A

## CONSULTATIVE

## MANUFACTURER



#### - NON-TRANSACTIONAL PARTNERSHIP MINDSET

By not being transactionally engaged it allows for an **DNGDING PARTNERSHIP** rooted in objectivity that allows for constructive feedback and effective communication.

#### LIMITLESS CAPABILITIES

During the CONTRACTOR ALIGNMENT phase, we carefully consider factors like size and scope, service requirements, and specialty credentials to seamlessly align the solution to a contractor partner.

#### VENDOR-NEUTRAL SOLUTIONS

Through our SOLUTION BUILDING process we can provide a custom-tailored comprehensive risk assessment tool to make your own internal decisions based on your risk appetite and capital spending strategies.

#### PROACTIVE APPROACH

In the **FRONT-END DISCOVERY** phase, our dedicated team will proactively seek an in-depth understanding of your operational pain points, facility objectives, historical project insights, helping us to reduce stress and minimize mistakes during the decision-making process.

## F R O N T - E N O DISCOVERY

- FACILITY OBJECTIVES

- OPERATIONAL UNDERSTANDING

OPERATIONA

UNDE

HISTORICAL INFORMATION

PRCILITY

- HISTORICAL PROJECT INFORMATION

## PROACTIVE A P P R O A C H

As a consultative manufacturer, we believe in prioritizing early engagement, facilitated by a dedicated role focused on discovery and coordination. During the discovery phase, our focus is to achieve a thorough operational understanding of your facility and its objectives. This entails gathering historical project information, identifying preferences, and understanding any facility-specific objectives. These insights are then able to be seamlessly integrated throughout the entire recommendation process.

By conducting this process prior to project commencement, our goal is to minimize stress and mitigate the potential for mistakes that may arise from rushed decision-making.

## SOLUTION DESIGN

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POLYMER SYSTEM REPORT

OPTION C

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OPTION R

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INDUSTRY

As a manufacturer with access to thousands of system combinations, we recognize that this variety when combined with unlimited environmental variables can complicate solution selection. To address this, our methodical approach involves a specialized team led by Solution Design Managers, including SMEs, Formulators, and Application Experts. They systematically assess risk categories for your facility—such as exposure, finished design, and substrate conditions—to narrow down options effectively. We can finalize and present our solutions in two ways. First, we can provide the industry-standard approach where our team interprets your risk tolerance and capital strategies to make final recommendations.

Alternatively, what makes us a consultative partner is our ability to maintain neutrality in the design process through the Polymer System Report (PSR). This innovative industry first tool enables you to leverage our technical expertise while applying your own internal risk tolerance and capital strategies.



OPTION B

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FINAL

PSR

INDUSTRY STANDARD





## 

As a consultative manufacturer involved in the custom design of solutions, we are uniquely positioned in the marketplace to facilitate the execution of installations through our contractor alignment process, without being limited by our own capabilities. This flexibility allows us to address a limitless range of needs through our specialized contractor partners while maintaining the convenience of a single consultative partner.





At PIP, we understand that delivering a solution involves two crucial manufacturing processes: first in controlled conditions at our facility, and then in the dynamic environment of your facility. When it comes to the latter while specialization is generally seen as superior to generalization, choosing the right asset (or in this example, tool) to execute your project can be risky or burdensome. To mitigate potential risks or tasks, we recognize the convenience of favoring the all-in-one general-purpose approach; however, it comes with the inherent limitation of not being able to cater to the unique requirements of every single project under one roof.

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#### CONTRACTOR ALIGNMENT

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LOCATION

CERTS

SIZE

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#### PROJECT-SPECIFIC CONTRACTOR ALIGNMENT PROCESS

LOCATION

LABOR REC

CERTS

SIZE

FREQUENCY

SCOPE

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FREQUENCY	SIZE	CREDENTIALS
LABOR REQ	LOCATION	SCOPE

PIP's alignment process is the method through which we carefully select and match trusted contractor partners to specific project requirements. This involves assessing factors such as the size and scope of the project, specialty credentials, and service needs to ensure the right fit. We believe that the correct contractor partner is an integral part of the overall solution, ensuring that the unique needs of each project are met effectively.

### THE SPECIALIZATION OF INDEPENDENT THE CONVENIENCE OF TURNKEY

## TRANSACTIONAL OBSCURITY

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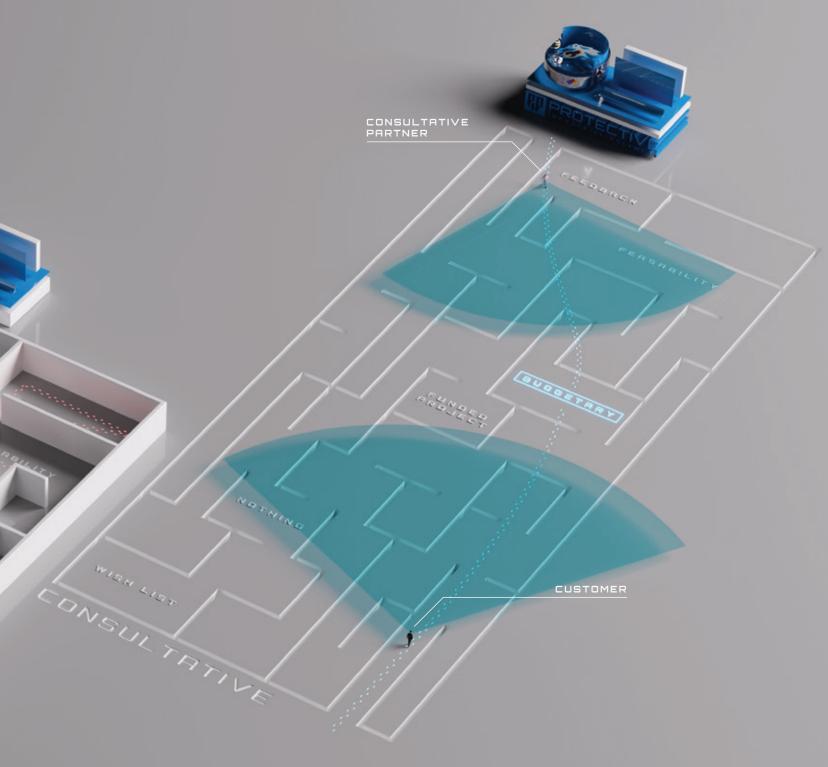
VENDOR

#### NON-TRANSACTIONAL PARTNERSHIP MINDSET

At the center of any successful engagement is transparency through clear l communication. In a typical transaction, both parties tend to be guarded as they seek to make a good purchase or sale. As a result, breaking down the barrier of transactional bias can make achieving transparent communication between vendor and customer challenging.

As a consultative manufacturer, we strive to be your partner rather than just a vendor. This non-transactional mindset is the foundation of our consultative platform. We believe that by removing the transactional wall, we can establish clearer lines of communication, enabling us to effectively navigate challenges together and drive successful outcomes.

CUSTOMER

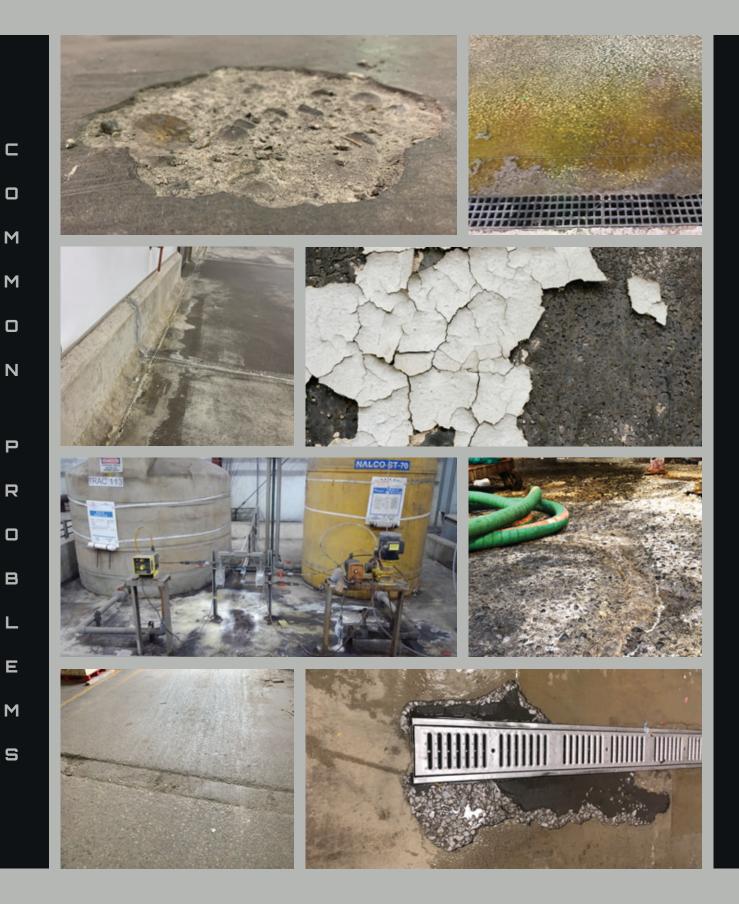


### TIMELY AND RELEVANT COMMUNICATION ENSURES REDUCED REDUNDANCY

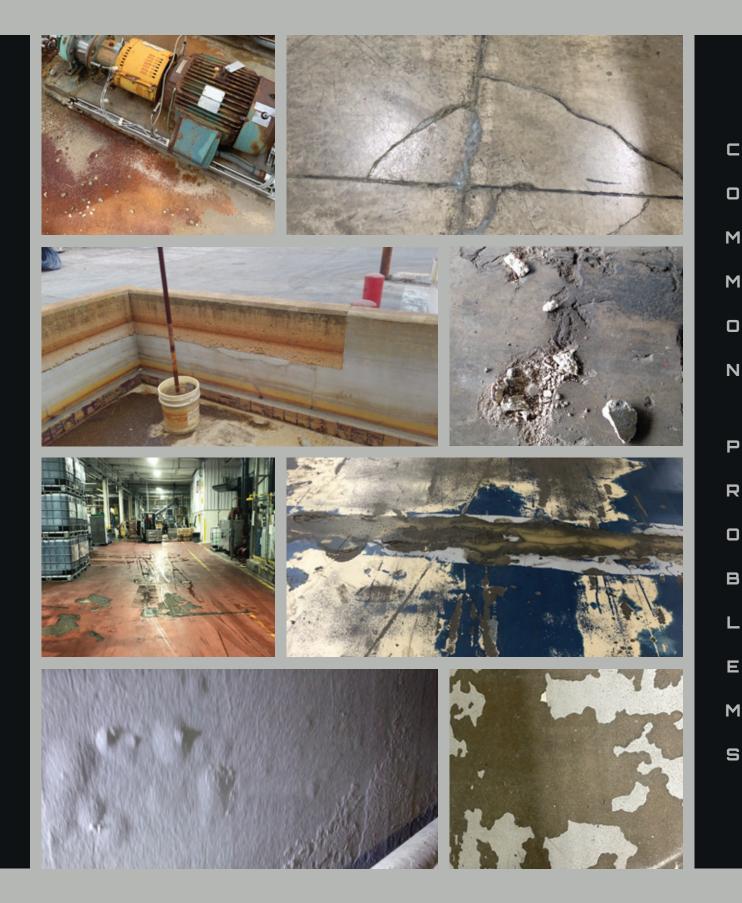
#### NOTHING WISHLIST FERSABILITY BUDGETARY FUNDED PROJECT GOING ON DEVELOPMENT ASSESSMENT SUBMITTAL PROJECT FEEDBACK

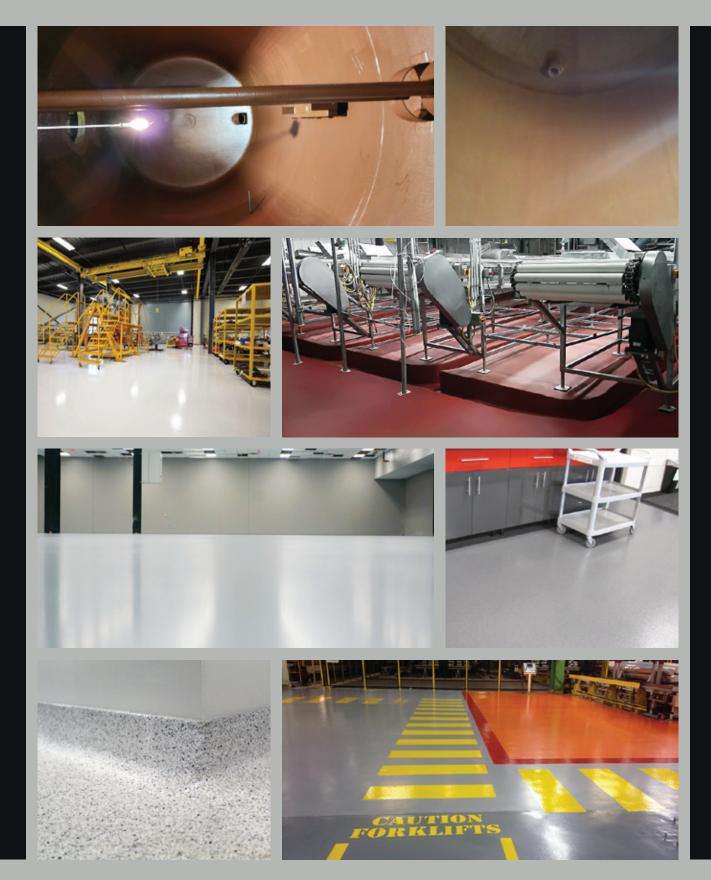
As a consultative manufacturer committed to being your partner rather than just a vendor, we will meet you at any stage. By establishing clear communication about your current status in the process, we can provide tailored support.

Our team is available for research discussions during development and preliminary budgetary needs. We provide unbiased education during the final solution design and assist in aligning the right resources for project execution. As your partner, we actively seek objective feedback post-project, all while reducing reducing redundancy for future needs by remaining engaged beyond a transactional level.

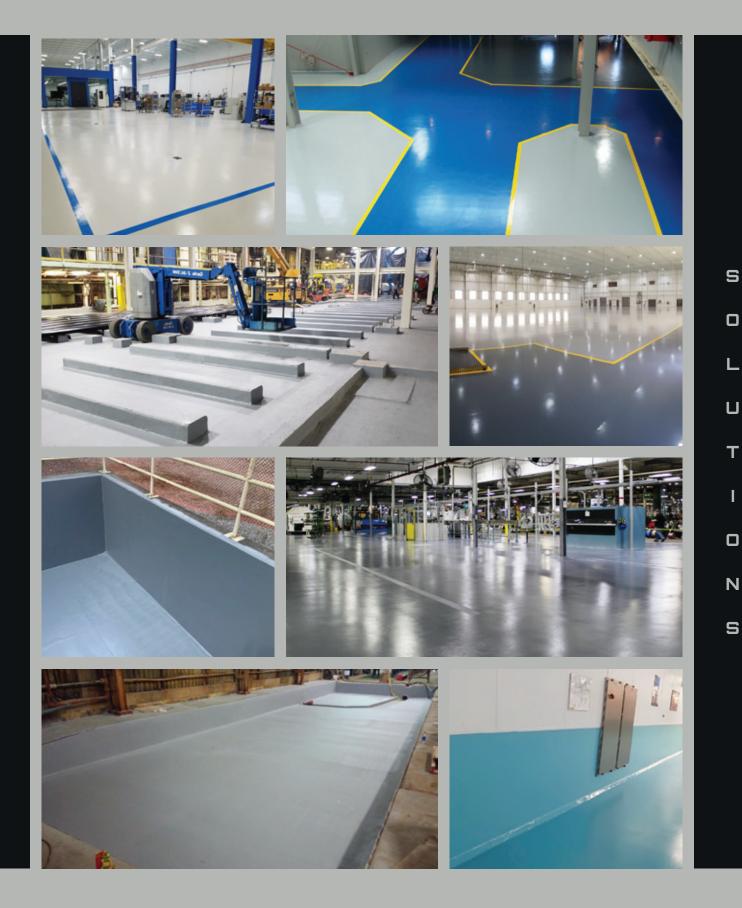










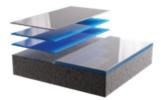


PROTECTIVE INDUSTRIAL POLYMERS



## PROTECT SYSTEMS

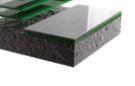
**Industrial Flooring Solutions** 





**CT-Series** COATING

A coating system is a protective film over the concrete that creates a durable. cleanable, stain resistant and aesthetically desirable finish.



**BC-Series** BROADCAST

A broadcast system is an aggregate enhanced coating system that provides increased durability, a built in texture, and improved impact characteristics.



**SL-Series** SLURRY

A slurry is comprised of a polymer resin filled with fine aggregate(s). When placed, the batter like substance self levels and cures, filling concrete voids and forming a shield over concrete.



#### **MT-Series** MORTAR

A mortar is an engineered mix of aggregate bound together with polymer resin and then compacted to form a very dense shield over concrete.

#### APPENDIX \_\_\_\_\_ PRODUCT

EPOXY COATINGS URETHANE HYBRID TECHNOLOGIES POLYASPARTICS EPOXY MORTAR URETHANE CONCRETE

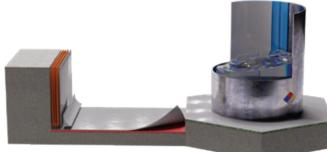
#### WALL SYSTEMS

VINYL ESTER DECORATIVE FLOORING CEMENTITIOUS CONCRETE DENSIFIERS CONCRETE TREATMENTS COVE MORTAR

TRAFFIC LINE STEEL FILLED MORTAR ELASTOMERICS POLYUREAS MOISTURE VAPOR PRODUCTS NOVALACS

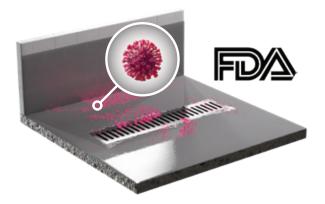


Mica Flake-Reinforced Vinyl Ester Coating & Lining Systems Fiberglass Reinforced Vinyl Ester Lining Systems **Glass Flake-Reinforced Lining Systems for Steel Tanks** Vinyl Ester Broadcast Floor Topping Systems





## SPECIALTY PERFORMANCE









InhibiCrobe antimicrobial systems work at a cellular level to continually disrupt and inhibit the growth of harmful microorganisms and even contribut to protect surfaces against viruses.



ELECTROSTATIC

With its integrated ESD technology, InhibiStat provides an electrically active surface that effectively dissipates built-up static electricity from personnel and equipment, directing it through the floor and safely grounding it.

#### N I C H E Systems

ANIMAL SPEC BREW SPEC DATA SPEC DEALER SPEC HANGAR SPEC HEALTH SPEC HORTI SPEC KITCHEN SPEC RESCUE SPEC RESTAURANT SPEC TRUCK SPEC

#### COLOR & DECORATIVE MEDIA GUIDES

Virtually unlimited color options, including the following common color choices:



Decorative Finishes QUARTZ CAST CHROMA FLAKE LUSTER FLAKE LUMISWIRL Wear Additives

DIAMOND WEAR GLOSS GRIP

## THE FIRST IN MAKING IT LAST



CONCRETE CONTRACTOR CUSTOMER PROTECTION PARTNER COMMITTED

> P R O T E C T P O L Y. C O M I N F O @ P R O T E C T P O L Y. C O M (800) 974-1323